



## PROJECT PROFILE ON READYMADE GARMENTS UNIT (CHILDREN)

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Category : Service

Total Cost of Project : Rs. 2,47,000/-  
BEP : 38 %

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### I. INTRODUCTION OF BUSINESS IDEA :

Kids wear such as Frocks, Shirts, Skirts etc., are much in demand especially the urban market middle class people are looking for affordable kids wear.

### II. PRODUCT AND ITS APPLICATIONS :

The readymade garments are used to wear daily as well as on special occasions and also as school uniform by children.

### III. MARKET POTENTIAL :

Kids dress has greater demand in the market. Kids dress can be sold in rural shandies etc. As all the schools have uniform compulsory, there is good potential for kid's garments. The promoter can think of having tied up with schools directly for assured market.

### IV. CAPACITY / REVENUE ( FIRST YEAR):

The yield capacity proposed for the 5 acre land is 250 tons per annum

Sl. No.	Product	Qty.	Rate Per set	Sales Amount
01.	Kids wear Frocks, Shirts, Skirts etc.	6,000	Rs280-	16,80,000

### V. MANUFACTURING PROCESS & QUALITY :

The cloth is procured in large bales, in standard width. Frock, Shirts, Skirts are proposed products. Long cutting tables help minimize the cutting waste, and suitable techniques are employed to minimize wastage. The cloth is then cut in layers to yield several cut sections in a single cutting operation. After cutting each set of the garments comprising of various cut pieces are bundled together and passed through the assembly line, comprising of collars and cuff fusing, standard stitching, feed of the arm lock stitch collar and cuff turning machines, pressing and finally sent to the packing section. The operators and machines will be so programmed as to stitch continuously given patterns of a garment. And the speed of operator in the assembly line can be progressively increased for large volume order.



**VI. COST OF PROJECT AND MEANS OF FINANCE, INCLUDING WORKING CAPITAL REQUIREMENTS :**

**A. COST OF PROJECT :**

Particulars	Amount
Equipments	69,000
Other fixed assets	10,000
Preliminary and preoperative expenses	10,000
Deposits	50,000
Working Capital Requirements	1,08,000
<b>Total</b>	<b>2,47,000</b>

**B. MEANS OF FINANCE:**

Particulars	Amount
Loan @ 75%	1,85,000
Equity	62,000
<b>Total</b>	<b>2,47,000</b>

**C. WORKING CAPITAL REQUIREMENT**

Sl. No.	Particulars	Basis	Period	Amount
1	Raw-materials	7,23,000/12 x ½	½ m	30,000
2	Bills receivable	16,80,000/12 x ½	½ m	68,000
3	Working exp.		1 m	10,000
	<b>Total</b>			<b>1,08,000</b>

**VII. MAIN INPUTS REQUIREMENT :**

**A. MACHINERY :**

Sl. No.	Particulars	Qty.	Total Cost
01.	Sewing Machines	5	35,000
02.	Over lock Machine(with ½ HP Motor)	1	8,000
03.	Scissors	8	1,000
04.	Wooden stools	6	3,000
5.	Steel Racks	4	10,000
6	Electric Fixtures Iron Boxes	2	2,000
7	Cutting Table	1	10,000
	<b>Total</b>		<b>69,000</b>

**B. RAW-MATERIALS (P.A.)**

Sl. No.	Particulars	Qty	Rate (Rs.)	Total Cost (Rs.)
1	Different colour Cloths	10,000mtrs	60 per mtr	600,000
2	Second Quality cloth	4,800mtrs	16 per mtr	76,800
3	Bottoms Hucks Jips	12,000	-	36,000
4	Thread box and Marking chalks	36 box	-	10,000
	<b>Total</b>			<b>722,800</b>
	<b>Say</b>			<b>723,000</b>



**C. Utilities :**

Sl. No.	Particulars	Total Monthly Charges. (Rs.)	Total annual charges
1	Electricity & Water	5,000	60,000

**D. Man-power requirement :**

Sl. No.	Workers	No.	Monthly Salary Per Head(Rs.)	Annual Salary (Rs.)
01	Skilled workers	6	6,000	4,32,000
02	helper	2	4,000	1,92,000
	<b>Total</b>			<b>6,24,000</b>

**E. MAIN INFRASTRUCTURE REQUIREMENT :**

Shed	Built up space of 500 sq. ft is required
Power	Commercial power connection is required.
Water	Water is required for general purposes

**VIII. PROFITABILITY PROJECTION (Annual) :**

Particulars	Basis	Amount
<b>Sales Revenue (Projected)</b>	Ref : IV	<b>16,80,000</b>
Raw Materials	Ref : VII B	7,23,000
Man power expenses	Ref : VII D	6,24,000
Utilities	Ref : VII C	60,000
Interest	@ 12%	22,000
Depreciation	@ 15% SLM	10,000
Overheads	Rent, maintenance etc.	70,000
<b>Total Expenses</b>		<b>15,09,000</b>
<b>Profit</b>		<b>1,71,000</b>

**IX. FINANCIAL INDICATOR :**

<b>Break Even Point</b> $\frac{FC}{SR-VC} \times 100$	$\frac{1,02,000}{2,73,000} \times 100$	38%
<b>Payback period</b> $\frac{COP}{Profit + Deprn.}$	$\frac{2,47,000}{1,81,000}$	1 year 5 months



**ADDRESSES :**

**X. SUPPLIERS OF MACHINERY / EQUIPMENTS :**

Usha International Ltd  
Station Road,  
Hubli. Ph- 0836-235567

**Suppliers of raw material :**

Ghisulal K Mehta & Co.  
Koppikar road,  
Hubli. Ph 0836-2742421

**XI. SPECIAL NOTE :**

Fashion design skills are required.